

CASE STUDY

Medical Claim Rebates

Reducing client cost through strategic contracting

Problem

Costs for specialty pharmacy drugs are significantly outpacing traditional drug costs. Depending on benefit design, specialty drugs may be covered under the pharmacy or medical benefit. Typically, more than a third of specialty drug spend is on the medical side. An example is biologics used to treat rheumatoid arthritis and other autoimmune disorders, which can cost over \$3,000 per month per prescription.

Solution

To manage total cost of care, it's important to bridge the gap between medical and pharmacy benefits. Enolve Pharmacy Solutions has developed an integrated approach to analyzing biologics for the treatment of autoimmune disorders. With many products in this drug class, there is competition among pharmaceutical manufacturers for preferred product placement.

Our solution was to **contract for medical claim rebates for Remicade through use of a preferred product formulary**, spanning products across pharmacy and medical benefits. The net result yielded impressive rebates to offset cost.

Background

Clients with commercial and Medicaid members

Results

Using an integrated medical and pharmacy approach, **we saved clients approximately \$583,000 through medical claim rebates** for Remicade.*

	Line of Business	Membership	Billed Rebates
Client A	Commercial / Exchange	925,000	\$334,717
Client B	Commercial / Exchange	50,000	\$112,788
Client C	Medicaid	1,800,000	\$76,396
Client D	Commercial / Exchange	80,000	\$58,829

**2016 data for one quarter*

Medical claim rebates are available for additional products/categories.

Enolve Pharmacy Solutions offers an innovative medical claims rebate program as part of our focus on total drug management of medical and pharmacy benefits. Contact us to learn more.