

CASE STUDY

# Site of Care Optimization

*Analyzing data to manage and reduce client costs*

## Problem

In a rapidly rising healthcare cost environment, it's a challenge to identify and control for variable costs across providers. Clients need robust data sets and must understand provider cost, drug utilization overall and by provider, and benefit design impact on patient site of care visits. When looking at outcomes-based value, data for these variables must be aggregated and studied to understand lowest-cost provider options.

## Solution

Envolve Pharmacy Solutions has developed an analytics-based solution to evaluate cost, outcomes and value across pharmacy and medical benefits. When studying site of care opportunities, we apply our analysis to determine facilities that provide optimal outcomes by procedure type.

The resulting data highlights areas for greatest potential impact, generating insights for cost savings and optimal outcomes. **This allows us to target specific members and providers, improving overall outcomes while lowering costs.** Ultimately, this drives improved value for members, clients and providers over the long term.

## Background

Client with **125,000 members**

## Results

Two primary outcomes were achieved:

1. Data identified members who were moved to lower cost facilities, with cost defined as overall value, including outcomes. This change resulted in direct **savings of \$0.48 pmpm.\***
2. Data indicated incorrect billing issues. The issues were corrected, generating **savings of \$0.20 pmpm.\***



**\$0.48 PMPM**  
LOWER COST FACILITIES



**\$0.20 PMPM**  
CORRECTED BILLING

*\*Data from 2016 over six months*

Envolve Pharmacy Solutions provides clients with targeted opportunities to understand total value, outcomes and provider cost in their networks across all benefits. Contact us to learn more.